

DESCRIPTION OF AFTER-SALES WORK

CONTENT OF ENERGY STORAGE PRODUCTS



What are industrial after sale services? The information generated would then open the door to other types of industrial after sale services for the entire pool of machines sold, which may constitute major sources of recurring income and reinforce customer loyalty for the future sale of machinery, e.g., availability contracts, retrofitting of machines, and renting and leasing contracts.



What is the purpose of Industry 4.0 in the after sale maintenance service? Later phases, on the other hand, permit acting upon the alerts generated by these Industry 4.0 technologies for fine-tuning the necessary resources (i.e., management of stocks of spare parts, and dynamic scheduling of maintenance tasks) for the service's deployment; hence the purpose of Industry 4.0 in the after sale maintenance service.



What is the after sale maintenance framework? The after sale maintenance framework thereby provides information on the return on investment of Industry 4.0 for machinery, through the after sale maintenance service, which is of particular interest for a firm's business outlook (e.g., funds spent vs. funds generated). There follows a description of each one of the model's eight phases.



What if after sale activity is considered as a cost? The result of the case studies analysis can be summarized in the next points: 1. The companies where the after sale activity is considered as a cost have reactive attitude, mainly corrective maintenance and very few planned activities. More than 60% of the companies adopted this strategy. 2.



What should be included in the management of after sale maintenance? The decision-making process within the management of after sale maintenance should include technical indicators of reliability and maintenance, with cost indicators that include the consequences of failure events, as well as service level indicators. This consideration will allow maximising the service's cost-risk-profit relationship.

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What is the reference framework for after sale maintenance? The reference framework for after sale maintenance described in this chapter consists of a number of initial phases that use the cost incurred by the unreliability of a machine??????s different parts to identify which ones should be remotely monitored and supervised by means of Condition Based Maintenance(CBM).



Relocatable and scalable energy storage offering allows for incremental substation capacity support during peak times, which delays the capital expenditure associated with equipment upgrades ; Compact, pre-tested and ???



Diversified home energy storage products that support DIY appearance and achieve self-sufficiency in household energy and effectively store renewable energy such as solar and wind energy. In the event of a power outage or ???



Founded in 2009, they focus mainly on electric mobility and charging, they've run a number of big energy storage projects, including 3 megawatt energy storage system in Johan Cruijff ArenA in Amsterdam. So far, The Mobility House ???



EVE power focuses on customers and constantly creates higher business value for customers. EVE Energy Storage has established eight major after-sales service regions, including South China, North China, East China, Central ???

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Energy Storage Solution. Delta's energy storage solutions include the All-in-One series, which integrates batteries, transformers, control systems, and switchgear into cabinet or container solutions for grid and C& I applications. The ???



LiB.energy's lithium-ion batteries offer exceptional durability and performance, with high discharge rates and consistent reliability across various temperatures. Their modular design provides flexibility for scalable energy ???



On April 9, CATL unveiled TENER, the world's first mass-producible energy storage system with zero degradation in the first five years of use. Featuring all-round safety, five-year zero degradation and a robust 6.25 MWh capacity, ???



4) Online support. E-Commerce companies have started providing online support for any of the product related queries. There is a dedicated helpline for customer service wherein the grievance redressal mechanism is carried ???



The hardware agnostic software works with any number of assets to improve equipment efficiency and enables participation in real-time and day-ahead energy market programs. Briggs & Stratton is now able to offer a full ???